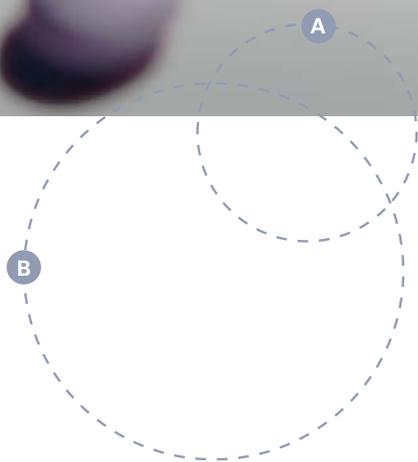


Sugar



- A The sugar industry is in the process of radical change**
- B You need an African logistics partner to help you take advantage**

State of play

Slowly but surely, the protective tariffs and quotas of the world's high-cost production regions are starting to relax. The anticipated shift of production towards low-cost regions is almost palpable, and expansion into the African sugar belt is a tantalising prospect.

Moving into Africa requires a logistics partner who can bring the latest in technology to the table: transponder units, mechanical harvesting vehicles, optimised cut-to-crush capability...

The African sugar industry, however, demands more than supply chain expertise. Global organisations are coming under increasing pressure from governments to engage with and uplift local communities. A strong track record in African empowerment (or indigenisation) is instrumental to success in the region.

Logistics and supply chain innovation

Strategically: Already established in South Africa, Swaziland and Zimbabwe, Cargo Carriers continues to seek out new opportunities to diversify its sugar logistics business across the South African Development Community.

Cargo Carriers is one of two major logistics players operating in the African sugar belt. We deliver high-value logistics solutions throughout the region, dramatically improving cut-to-crush times.

The African sugar belt covers vast tracts of land of diverse geography and variable socio-political terrain. In some areas it makes sense to deploy chopper-harvester fleets. In others it is necessary to employ labour-intensive processes. Cargo Carriers has the resources and experience to accommodate labour-intensive and capital-intensive solutions.

Our Lughubu small-grower transportation model was created in Swaziland in 2006. It allowed us to empower local business whilst building logistics expertise among Swazi owner-operators. Our Buhle Betfu joint venture in Mpumalanga also demonstrates the power of partnership to support and sustain small growers, lower direct costs and reduce cut-to-crush times.

We are always flexible in our approach to doing business, and offer our clients the chance to enter

partnership pricing agreements: we share the pain of droughts and floods in the bad times and we share in the reward of profits in the good times.

Operationally: Our culture of innovation drives us to achieve better results in the field. If we find it, we adopt it. If it doesn't exist, we develop it.

The onboard transponder system we designed in 2005 has enabled dramatically improved cut-to-crush times. In 2007 we adopted new technologies to minimise our environmental impact. We continue to invest in technological upgrades to our mechanical harvester fleet.

We are now working on enabling clients to become electricity co-generators through the mechanised collection and transport of cane waste.

The Sugar Division also provides logistics services across the entire supply chain within the sugar industry. Services range from mechanical and manual cane harvesting, infield loading and haulage, direct to the mill and zone to mill cane haulage, and the transportation of the industry's finished products, namely alcohol, bulk sugar, bagged sugar and molasses.

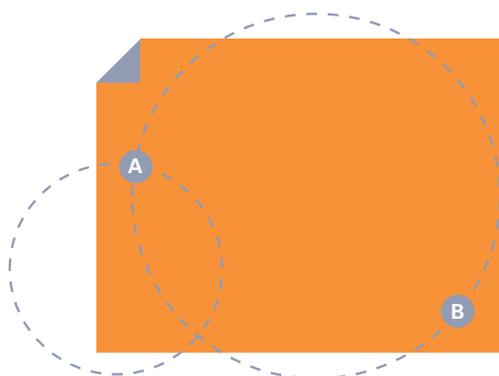
Although the Sugar Division operates primarily within the sugar vertical, it is also involved in the transportation of other agricultural products such as citrus and timber.

Client value-creation

Choose a logistics and supply chain service provider who offers you:

- High service levels and innovation for shorter cut-to-crush times
- Integrated solutions for harvesting, loading and transporting
- Sugar industry experience and expertise
- World-class technology for green harvesting
- The ability to develop higher productivity through partnerships with local communities
- Balance sheet strength

Experts in supply chain and logistics services, Cargo Carriers continually seeks out ways to innovate new efficiencies for effective supply chain management. Find out how we can help you create more value. Call us on +27 11 485 8700 or e-mail marketing@cargocarriers.co.za



Ⓐ There are only 24 hours from cut to crush Ⓑ Getting maximum yield takes precision integration of field operations, loads and scheduling